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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/02/2015 MM/DD/YY	AND ENDING_	12/31/2015
			MM/DD/YY
A. REGIS	TRANT IDENTIF	ICATION	, J
NAME OF BROKER-DEALER: Acalyx Advisors Inc.		OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.
330 Madison Avenue, 6 <sup>th</sup> Floor			
4	(No. and Street)		
New York	New York		10017
(City)	(State)		(7in Code)
NAME AND TELEPHONE NUMBER OF PERSO Gary Gettenberg	ON TO CONTACT IN	REGARD TO THIS R	
dary dettemberg			(212) 668-8700
			(Area Code - Telephone Number
B. ACCOU	NTANT IDENTIF	ICATION	*
NDEPENDENT PUBLIC ACCOUNTANT whose	e opinion is contained	in this Report*	
Baker Tilly Virchow Krause, LLP	*	ma report	
(Nam	ne – if individual, state last,	first, middle name)	
One Penn Plaza New York		VY	10019
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
X Certified Public Accountant Public Accountant			
Accountant not resident in United S	States or any of its poss	essions.	
FC	OR OFFICIAL USE O	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

# OATH OR AFFIRMATION

I, Jennifer Rinehart		swear (or affirm) that, to the best of
my knowledge and belief	the accompanying financial statemen	t and supporting schedules pertaining to the firm of
Acalyx Advisors Inc.		, as
of December 31, 2015, are	e true and correct. I further swear (or	affirm) that
•	any partner, proprietor, principal office f a customer, except as follows:	cer or director has any proprietary interest in any account
		~ ?. A&
1111	CHAD MENDONCA  Notary Public, State of New York  Reg. Ac. 11 ME6310457  My Commission Express 8-2519	Signature Title
Notary Pul	olic	

This report \*\* contains (check all applicable boxes):

- X (a) Facing Page.
- X (b) Statement of Financial Condition.
- X(c) Statement of Income (Loss).
- X (d) Statement of Cash Flows.
- X (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
  - (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- X(g) Computation of Net Capital.
  - (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
  - (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
  - (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
  - (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- X(l) An Oath or Affirmation.
- X (m) A copy of the SIPC Supplemental Report.
  - (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# Acalyx Advisors, Inc.

Report on Audit of Financial Statements and Supplementary Information

As of and for the Year Ended December 31, 2015

# Acalyx Advisors, Inc.

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Baker Tilly Virchow Krause, LLP One Penn Plaza, Ste 3000 New York, NY 10119 tel 212 697 6900 fax 212 490 1412 bakertilly com

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Member of Acalyx Advisors, Inc. New York, New York

We have audited the accompanying statement of financial condition of Acalyx Advisors, Inc. as of December 31, 2015. The statement of financial condition is the responsibility of Acalyx Advisors, Inc.'s management. Our responsibility is to express an opinion on the statement of financial condition based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above present fairly, in all material respects, the financial condition of Acalyx Advisors, Inc. as of December 31, 2015, in accordance with accounting principles generally accepted in the United States of America.

New York, New York February 24, 2016

Baker Tilly Virchow Krause, Ccf



# Acalyx Advisors, Inc.

# Statement of Financial Condition Year Ended December 31, 2015

## **ASSETS**

Cash and cash equivalents Due from customers Accounts receivable Prepaid expenses Security deposits and service retainers Furniture and equipment, net of accumulated depreciation of \$23,133	\$ 1,182,844 25,993 2,789,666 33,434 18,860
TOTAL ASSETS	\$ 4,050,797
LIABILITIES AND STOCKHOLDERS' CAPITAL	
LIABILITIES:	
Accounts payable and accrued expenses  Deferred revenues	\$ 82,174 178,125
Deferred tax liabilities	223,194
Deletted tax indefined	220,101
TOTAL LIABILITIES	483,493
STOCKHOLDERS' CAPITAL	3,567,304
TOTAL LIABILITIES AND STOCKHOLDERS' CAPITAL	\$ 4,050,797

Notes to Financial Statements Year Ended December 31, 2015

## 1. Organization and Nature of Business

Acalyx Advisors, Inc. (The "Company"), incorporated under the laws of the state of Delaware on January 2, 2015, is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"), effective June 29, 2015. The Company does not clear trades or carry customer accounts. The Company conducts investment banking activities, specifically private placements and advisory services, and does not take custody of securities. Th Company retained offices in New York and San Francisco in 2015.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Accounting**

The financial statements are prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Revenue is recognized when earned, while expenses and losses are recognized when incurred.

## Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents consist of funds maintained in checking and money market accounts held at financial institutions.

The Company's cash and cash equivalents are held principally at one financial institution and at times may exceed federally insured limits. The Company has placed these funds in a high quality institution in order to minimize risk relating to exceeding insured limits.

#### Revenue Recognition

Securities transactions (and the recognition of related income and expenses) are recorded on a trade date basis. There is no material difference between settlement date and trade date. Commission sharing income will be of a non-recurring nature but relate to securities transactions introduced to and facilitated by another broker dealer, for which Acalyx Advisors receives an allocable portion of such revenues. Placements fees are earned for achieving various fundraising objectives. Placement fees may be earned based upon a percentage of funds raised and/or a flat fee and may include a retainer. Advisory fees are earned for providing general investor-related advice outside the fundraising/private placements process. These fees are generall fixed in nature, being earned on a payment schedule as various milestones are achieved. As of December 31, 2015 the Company collected fees of \$178,125 for which services were not yet performed. These deferred revenues will be earned in a future period corresponding with the dates of service.

#### **Income Taxes**

The Company has elected to be treated as a single-member, disregarded, "S" Corporation under the provisions of the Internal Revenue Code and New York State tax regulations. Under the provisions, the Company files a consolidated tax return with its parent entity, Acalyx Holdings, Inc. Neither the Company nor the parent pays federal or state corporate income taxes on its taxable income. Instead, the individual stockholders are liable for individual income taxes on his or her respective share of the Company's taxable income. The Company continues to pay New York City general corporation tax on the cash basis, which amounted to \$27,000 in 2015. The Company has also accrued a deferred tax liability of \$223,194 on net receivables, which may be owed in a subsequent period.

#### Furniture and Equipment

Equipment is expensed on a tax basis of accounting utilizing Section 179 depreciation. There is no material difference between tax depreciation and straight line depreciation over a useful life of 5-7 years.

## Notes to Financial Statements Year Ended December 31, 2015

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Significant Customer

At December 31, 2015 and for the year then ended, 83% of gross revenues was derived from one customer.

#### 4. Profit Sharing Plan

The Company adopted a qualified 401(k) Plan (the "Plan"). The Company's Plan contributions are based on employee pre-tax elections made during the year. The Plan contributions are 100% vested at all times and are contributed at the discretion of management. The Company incurred an expense for employer contributions of \$43,499 during the year ended December 31, 2015 which was included in salaries, commissions and related costs on the accompanying statement of

#### 5. Commitments

#### Office Leases

The Company is currently leasing office space at two locations, under separate lease agreements. The first is an month-to-month lease in San Francisco through WeWork 25 Taylor, Company, which commenced on June 1, 2015. The lease provides for a 30-day opt out, upon written request. The minimum rental commitment under this lease, at December 31, 2015, is as follows:

2016 \$2,200

The second office location in New York City is leased through Corporate Suites 6, Company. Having commenced on November 1, 2015, this lease expires twenty-four months thereafter on October 31, 2017. The minimum rental commitment under this lease, at December 31, 2015, is as

2016 \$80,160 2017 \$66,800

#### 6. Indemnifications

In the normal course of its business, the Company indemnifies and guarantees certain service providers against specified potential losses in connection with their acting as an agent of, or providing services to, the Company. The maximum potential amount of future payments that the Company could be required to make under these indemnifications cannot be estimated. However, the Company believes that it is unlikely it will have to make material payments under these arrangements and has not recorded any contingent liability in the financial statements for these indemnifications.

The Company provides representations and warranties to counterparties in connection with a variety of commercial transactions and occasionally indemnifies them against potential losses caused by the breach of those representations and warranties. These indemnifications generally are standard contractual terms and are entered into in the normal course of business. The maximum potential amount of future payments that the Company could be required to make under these indemnifications cannot be estimated. However, the Company believes that it is unlikely it will have to make material payments under these arrangements and has not recorded any contingent liability in the financial statements for these indemnifications.

Notes to Financial Statements Year Ended December 31, 2015

#### 7. Income Taxes

The Company was established as a subchapter S Corporation and is treated as a disregarded entity for federal and state tax purposes. The Company files a consolidated federal and a combined New York State tax return with its parent. Any federal or New York State tax liability on profits is reported on the tax return of the parent entity and passed along to the individual members. The Company is required to file and pay its own New York City and California state taxes. These liabilities are estimated at \$248,576 and \$1,618, respectively as of December 31, 2015, and represent the approximate amount due on profits generated by the Company in 2015.

The current and deferred portions of the income tax expense included in the statement of operations are approximately as follows:

	Currrent	Deferred	Total
Federal	\$ -	<b>\$</b> -	<b>\$</b> :-
State	-	1,618	1,618
City	27,000	221,576	248,576
	\$27.000	\$223.194	\$250.19 <del>4</del>

The provision for income taxes shown on the statement of operations differs from the amount that would result from applying statutory rates to the net income before provision for income taxes primarily because of nondeductible expenses and certain states tax on gross revenue instead of income.

The Company's state income tax returns are subject to possible examination by the tax authorities until the expiration of the related statute of limitations of those tax returns. In general, tax returns have a three year statute of limitations. The Company will be filing its first tax return for 2015, which will remain open to review by the appropriate jurisdictions.

## 8. Net Capital Requirement

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 800% in the first year of operations, and 1500% in every year thereafter. At December 31, 2015, the Company had net capital of \$922,545 which was \$905,192 in excess of its required net capital of \$17,353. The Company's aggregate indebtedness to net capital ratio was 28.22%.

#### 9. Subsequent Events

The Company has evaluated events and transactions that occurred between January 1, 2016 and February 24, 2016, which is the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements. The only notable item was a capital withdrawal to Acalyx Holdings, Inc. the Parent, for \$274,704 on January 13, 2016.